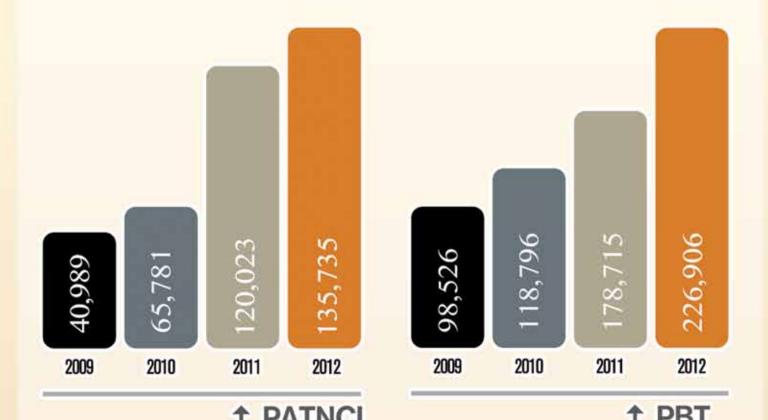


(RM'000)

# CMSB Posts Record Profit For Year Ended 31 December 2012



(RM'000)

# CMSB Posts Record Profit For Year Ended 31 December 2012

At a Glance	YTD 31.12.2012 RM'000	YTD 31.12.2011 RM'000
Revenue Gross profit (GP) Share of associates' results Profit before tax (PBT) Profit after non-controlling interests (PATNCI)	1,203,565 297,524 3,134 226,906 135,735	1,012,609 259,249 12,375 178,723 120,023
GP margin PBT margin PATNCI margin	24.72% 18.85% 11.28%	25.60% 17.65% 11.85%
Basic earnings per share (EPS)(sen)	41.39	36.43
Return on equity (ROE)	9.37%	8.80%

### FINANCIAL PERFORMANCE FOR THE YEAR ENDED 31 DECEMBER 2012

CMS Group's revenue of RM1.20 billion for the YE2012 was RM1.01 billion, 19% higher compared to the YE2011. The Group's revenue continued to be driven by the Cement Division, followed by the Construction Materials & Trading, Construction & Road Maintenance and Samalaju Development Divisions.

The Group's PBT of RM226.91 million for YE2012 was 27% higher than RM178.72 million for YE2011. The higher PBT was attributable to the Construction & Road Maintenance Division, followed by the Cement and the Construction Materials & Trading Divisions. The Samalaju Development and the Property Development Divisions contributed sizeable PBT in YE2012 as well.

The Group recorded lower shares of profit from its associates in YE2012 compared to YE2011 due to lower profit reported by KKB Engineering Berhad and a lower pre-tax profit recorded by K&N Kenanga Berhad. The Group's new associate namely OM Materials (Sarawak) Sdn Bhd recorded a marginal loss in YE2012.

#### **Review of Performance by Division**

The Cement Division recorded a lower PBT in YE2012 over the preceding year. Despite the higher sales volume, this Division's PBT was dragged down by the underperformance of CMS Clinker due to the prolonged delay in the clinker plant upgrading project.

The Construction & Road Maintenance Division became the largest contributor to the Group's PBT surpassing the Cement Division for the first time. This is mainly due to the increase in contract rate for state road routine maintenance.

The Construction Materials & Trading Division's PBT increased benefiting from JKR sales through the state government special funding.

The Property Development Division also recorded an increase in PBT, compared to YE2011 due largely to the recognition of profits for the sale of land in YE2012.

The Samalaju Development Division which commenced operations in 2nd quarter of 2011 reported a commendable PBT in 2012 with more blocks of lodges built, thus earning revenue and profitability.

The Strategic Investments Division (excluding the associates) recorded higher loss in YE2012 compared to YE2011 as a higher loss was reported by CMS Capital and the education company but mitigated by a higher profit recorded by our private equity company.

#### Performance for 4Q 2012

The Group's PBT of RM62.37 million in the fourth quarter ended 31 December 2012 (4Q12) was 40% higher than the PBT of RM44.52 million over the preceding quarter.

The higher 4Q12 PBT was mainly contributed by the Construction & Road Maintenance and the Construction Materials & Trading Divisions.

The Group's two listed associates', KKB Engineering Berhad and K&N Kenanga Berhad's performances also improved in the 4Q12 compared to the preceding quarter.



# CMS brings Mydin to The Isthmus and Bandar Samariang





CMS hosted two signing ceremonies in Kuching on 14 January 2013 - the first was a Heads of Agreement Signing Ceremony between Mydin Mohamed Holdings Bhd and CMS Land Sdn Bhd for a new Mydin hypermarket to be located at The Isthmus and the second was a Lease Agreement Signing Ceremony between Mydin Mohamed Holdings Bhd and Projek Bandar Samariang Sdn Bhd for the Mydin store to be located in Bandar Samariang.

The Guest of Honour, YB Datuk Amar Abang Hj Abdul Rahman Zohari, Minister of Tourism and Housing in his address said, "Sarawak's state government has a vision where all Sarawakians have the best life possible. We see a Sarawak where everyone has a home that they are proud of, access to medical care, clean running water, renewable electricity, superior infrastructure, education and best retail and lifestyle facilities possible. Today represents the next steps to achieving that after our friends at Cahya Mata have successfully brought in Mydin to two new and exciting development areas, The Isthmus and Bandar Samariana."

Also speaking at the event was Group Managing Director, Dato' Richard Curtis. He said, "Today is a milestone as it sees months of negotiation come to fruition as we proudly welcome Mydin to Isthmus and Bandar Samariang. Mydin is one of Malaysia's leading Bumiputra home grown hypermarket groups with a halal product mix. In attracting Mydin to Isthmus and Bandar Samariang, we had to meet some tough criteria, such as land availability for the development, community population size and that we had a clear vision for these 2 areas development which we would implement."

The rapidly growing integrated township of Bandar Samariang, with a variety of residential homes, a commercial centre and schools, is now home to some 25,000 residents which more than meets the community size requirements.

Other elements in Bandar Samariang's favour are the completion of the road widening and upgrading works at Jalan Sultan Tengah at the end of 2010 which has helped ease traffic congestion to and from Bandar Samariang. In addition, the completion in mid-2012 of the Federal Administrative Centre road linking Bandar Samariang directly both to the Sarawak River toll bridge and to the newly-built loop road running north-south through Bandar Samariang has radically transformed accessibility, making traffic jams a thing of the past.

The Isthmus is touted as the new Kuching CBD extension and is the location of two prestigious projects, namely the MIPIM Asia 2010 award winning Borneo Convention Center Kuching, and the Sarawak Energy Headquarters, the first GBI Certified Office Building in Sarawak.

The recently opened road and new bridge which links Pending to Demak Laut via The Isthmus greatly enhances connectivity of the site to Kuching South and North.

Bandar Samariang and The Isthmus, combined with the infrastructure and connectivity enhancements means that we are creating Kuching's new hub of commercial, entertainment, lifestyle, cuisine and retail experiences. Another exciting project at The Isthmus is the River Pontoon Wharf, which when completed, would enable visitors from the Kuching CBD to use river taxis to commute to The Isthmus. We are also at an advanced stage of negotiations for other major projects including new headquarter buildings for LCDA and SEDC, mixed use commercial and residential developments, riverside cafes, hotels, serviced apartments and a tertiary education institution," explained Dato' Richard Curtis.





### CMS' JV Company appoints EPC Contractor

OM Materials (Sarawak) teams up with Sinohydro and Sinosteel Jilin



On 4 February 2013, CMS announced that OM Materials (Sarawak) Sdn Bhd (OM Sarawak), the joint venture company in which CMSB has a 20% equity interest through its wholly owned subsidiary, Samalaju Industries Sdn Bhd (SISB), has appointed Sinohydro Corporation (M) Sdn Bhd (Sinohydro) as its lump-sum turn-key engineering, procurement and construction (EPC) contractor, and Sinosteel Jilin Electro-Mechanical Equipment Co. Ltd (Sinosteel Jilin) as a nominated sub-contractor for the construction and commissioning of OM Sarawak's Ferrosilicon and Manganese Alloys Smelting Project in Samalaju Industrial Park (SIP).

the Chinese Government's disincentives to export energy intensive products."

The appointment of Sinohydro, the world leading Chinese state-owned construction group and Sinosteel, one of

labour costs, growing demand from China for Ferrosilicon

and Manganese Alloys, higher environmental standards and

The appointment of Sinohydro, the world leading Chinese state-owned construction group and Sinosteel, one of China's largest manufacturers of submerged electric arc furnaces, furnace automation, control systems and furnace transformers represents another significant milestone in the execution of the Project.

SISB had entered into a 20:80 joint venture with OM Materials (S) Pte Ltd, a wholly owned subsidiary company of OM Holdings Limited, which is listed on the Australian Stock Exchange, to build and operate a 575,000 MTpa Ferrosilicon Alloys Smelting Project in Samalaju Industrial Park (SIP) which is expected to commence production in late 2014.

Group Managing Director, Dato' Richard Curtis said, "The market demand for Ferrosilicon and Manganese Alloys is expected to be strong which will be driven by the long term prospects in steel production in the region. This is coupled with the change in industry dynamics which is largely driven by rising power prices and







Equity Sdn Bhd (COPE) received an award for Funds Raised in 2012 from the Malaysian Venture Capital and Private Equity Association at the Sime Darby Convention Centre in Kuala Lumpur.

COPE successfully raised over RM100 million last year from institutional and corporate investors for its fund: COPE Opportunities 1 and COPE Opportunities 2.

The funds will be invested in emerging shariah-compliant companies with good operational track records primarily in Malaysia, with a secondary focus on other ASEAN and Australasian countries.

# **BUSINESS ANALYSTS** FAMILIARISATION TRIP TO CMS

On the 5 and 6 March, seven sell-side business analysts from various broking houses visited Kuching and Bintulu on a familiarisation trip of CMS' major business units. In the span of two days, they visited various CMS plants and sites to mainly be acquainted with the Group's scope and line of businesses. Sell-side analysts manage individual accounts and make recommendations to the clients of the firm. They are those who issue the often-heard recommendations of "strong buy". "outperform", "neutral" or "sell". These recommendations then in-turn help clients make decisions to buy or sell their stocks. The analysts had been largely impressed with CMS and felt that the Group is driven by strong management bandwidth and a steadily growing balance sheet as CMS has achieved a remarkably strong turnaround since 2009.

The analysts were also amazed by the massiveness of projects and plants in Samalaju Industrial Park and commented that it had a growth story written all over it. They said that these energy intensive industries brought into the country via the Sarawak Corridor of Renewable Energy (SCORE) would indeed accelerate the State's economic growth as well as improve the quality of life for the people of Sarawak. CMS, they noted is growing in-tandem with the State for it being the direct proxy to SCORE due to its unrivalled local knowledge. They also noted that the construction and building materials businesses would be the immediate beneficiaries of SCORE, with subsequent contributions from the township development and the Group's 20% stake in OM Materials (Sarawak).

On a lighter note, the analysts, coming from Kuala Lumpur, fell in love with the relaxed Sarawakian atmosphere and were in awe by our local hospitality (and our Laksa!). They felt truly welcomed and at home and commented that spending 2 days in this beautiful State is just not enough.







# **Extraordinary General Meeting**



21 March 2013 - Cahya Mata Sarawak Berhad held an EGM to seek shareholders' approval for a proportionate corporate guarantee amounting to RM221 million for credit facilities of RM1.1 billion to part finance the development of its joint-venture Ferrosilicon and Manganese Alloys Smelting Plant in Samalaju Industrial Park, Bintulu.

OM Materials (Sarawak) Sdn Bhd is the developer of the smelter plant project which is expected to be completed by second quarter 2015.



# CMS meets the Media

CMS hosted a 'Meet & Greet' session with sixteen senior Sarawak-based media editors and journalists on Friday, 15 March 2013. The event was organised to improve rapport and enhance working relationships with the local media.

Present at the session were Group Managing Director, Dato' Richard Curtis and Assistant Manager for Group Corporate Communications, Shirly Ann Clarke.





### **TPS hosts Chinese New Year celebration**



22 February 2013 - From Kindergarten to SPM and IGCSE candidates, performers entertained the whole School to celebrate the Chinese New Year in a special assembly before their parents and the staff of Tunku Putra School.

Traditional songs, (in three different languages) and cultural dances were performed before the spectacular finale which featured two impressive lions searching for orange satisfaction.

Chondron Koh played the Gu Zheng against a Mongolian landscape projected on the screen behind her and produced an atmospheric and truly Chinese flavour to the proceedings.

A most memorable experience for all those that took part and for those lucky enough to witness this spectacular event.



### Majlis Ramah Tamah Tahun Baru Cina 2013





CMS Property and CMS Agrotech jointly participated in the 'Majlis Ramah Tamah Tahun Baru Cina 2013' organised by the Kuching South City Council in Kuching on February 24, 2013.

Sarawak's Chief Minister, Y A B Pehin Sri Abdul Taib Mahmud who officiated at the function was full of praise for Sarawak, especially the people of Kuching, who showed unity despite their different races. He said unity among the races was a great asset which reflected the people's good nature.

Thousands from all walks of life who joined in the celebration were offered free oranges, cakes and drinks.



# **Train-The-Trainers**



# **CMS In-House Training Capability Programme**

CMS launched its 2nd In-House Training Capability (ITC) Programme in the first half of 2013.

In the second year of its implementation, the ITC Programme will focus on a series of soft skills and functional trainings that are orientated towards their functionalities such as safety, ISO, 5S, finance, administration, operations and production management.

With the intention to further equip the selected 18 executive-level staff with effective competency-based training, Group HR organised a 3-day Train-The-Trainer Course from 22 – 24 April 2013.

During the 3-day session, participants were taught how to structure their lessons effectively and enhanced their creativity in terms of training delivery. From June onwards, these trained trainers will conduct their actual training sessions for employees within the Group with a view to improve operational efficiency, internal work processes and promote an open communication channel.

### **Defensive Driving continues....**

CMS Roads Sdn Bhd continues with its Defensive Driving Course. The last three sessions were conducted on 5–6 March 2013 in Sri Aman, 2–3 April 2013 in Miri and 16–17 April 2013 in Kuching.





Ourchs Sep Dec

# CMS launched its 2<sup>nd</sup> Management Trainee Development Programme for year 2013

Two years after the pioneer launching of the Management Trainee Development Programme, another group of talented fresh graduates have been offered a place at Cahya Mata Sarawak Berhad. A total of eighteen (18) management trainees have accepted the offer, with sixteen (16) Management Trainees reporting for duty and have undergone a one-week orientation session which kicked off on 15 April so as to get them ready for their core training at CMS corporate office and specialist training at their respective Divisions or Departments.

This year, one (1) trainee will be attached to Group Procurement, two (2) for Group HR, one (1) for Group Internal Audit, one (1) for Group Corporate Communications, five (5) for Construction & Road Maintenance, four (4) for Cement Division, one (1) for Construction Materials & Trading Division, one (1) for CMS Property Development Sdn Bhd and two (2) for Samalaju Development Division.

# Here comes our 2<sup>nd</sup> batch of Management Trainees or **MTDP V2.0!**

# Our Orientation Experience at Cahya Mata Sarawak

Written by: Danielle B. Clarke, Hannan Bte Abdul Nasser & Justine Chua

15th April 2013 marked the beginning of our Orientation Week (O Week). Our first day began with briefings presented by the various departments/divisions which were straight-forward and easy to absorb. Each of us was left with much positivity from the message conveyed, as we finally understood the basic functions of every department rather than just assuming them. After the last briefing by Samalaju Property Development's Senior Executive (Project Development), Raymond Ugay, the ice-breaking session commenced. What is O Week without the traditional ice-breaking? The ice-breaking session was beneficial as it allowed us to familiarise ourselves with the senior management and the graduates of MTDP v 1.0 who were kind enough to

be our buddies.

Then came the following day - Day 1 of site visits. We gathered and boarded the bus that was kindly prepared beforehand for us. It was a perfect way of bonding with each other and within minutes, we became close

with one another. The bus was filled entirely with jokes and laughter, which added flair to our site visits. First stop came at CMS Cement whereby we were greeted by smiley faces. After a short discussion on the importance of safety and the process of producing cement, our group was divided into two whereby we got to see first-hand how cement was produced. What was briefed to us finally came to life. Some of us could not grasp the entire process flow and having to see it first-hand definitely helped us. To sum up our visit, Encik Suhadi Sulaiman shared with us his life story. Came afternoon and we made our way to Mambong to tour the Clinker plant. Similarly, we were greeted by the cheery faces of CMS Clinker staff. After the safety briefing, we toured the plant whereby we were surprised by the cleanliness of the plant. What touched us even more was the philosophy that CMS Clinker shaped itself upon -'Going Green and Eco-Friendly'.

On Day 2, we were brought to visit CMS Premix, CMS Quarries and CMS Wires. We were greeted by Mr Chan Fook Hong and Mr Neuchlos Ak Jub where the former shared his life philosophy with us. He was definitely a man with personality! We toured premix to see how premix was manufactured before making our way to Sibanyis Quarry. That made us all excited, as the majority of us have never seen a quarry and how humongous it was. At CMS Wires, we learnt the various terms and types of wires, and how much the company has managed to progressively contribute to the organisation's revenue.

We made our last site visit to CMS Works (Roads, PPES Works and

Pavement Tech) to understand the activities each company took charge of, followed by CMS Property Development before we proceeded to Bandar Samariang to observe the drainage system activity firsthand. This gave us an exciting insight into the technical field.



CMS Clinker Plant at Mambong

As the weather was not on our side, we were slightly disappointed when we could not see the Bandar Samariang construction site up-close.

Last but definitely not least, O Week came to a closure after our sharing session with Mr John Lim and Mdm Wendy Yong. We expressed our insights and feelings towards the O Week and what we gained from it despite us coming from different disciplines. What summed up the entire O Week was the understanding of our personality traits from the DISC test. We enjoyed ourselves immensely and cracked jokes amongst each other as we finally understood each other on a deeper level and how we, as a collective group consisted of very "colourful" personalities. It was said that every beginning has an end but this is definitely not the end for us, merely a chapter. We may have started as strangers but only to end up being brothers and sisters in CMS.

CMS Cement Plant at Pending, Kuching

# CMS Inter-house BASK!

A series of Inter-house tournaments, namely FOOTBALL, FUTSAL, BADMINTON, BOWLING, TABLE TENNIS, CAROM, DARTS and HEALTH RUN is being planned, starting from May until November 2013 and participation is open to all CMS employees based in Kuching and Kota Samarahan.

Employees of all levels are being divided into 8 teams/houses from the respective Business Divisions/operating companies and each House will be headed by a House/Team Captain as follows:

For the 1st CMS Inter-house Games 2011, players of the various games (identified/listed through Games Participation Survey

No	House/Team	Team Captain		
1	Red House	Lim Jit Yaw		
2	Orange House	Chong Swee Sin		
3	Green House	Goh Chii Bing		
4	Yellow House	Arbaeni Askam		
5	Blue House	Vincent Kueh		
6	Purple House	David Ling		
7	Black House	Woo Yoke Meng		
8	White House	Abdul Rashid Daljit		

conducted in early 2011) had been fairly distributed amongst the eight houses so as to ensure each team will have a balanced pool of talented players. In order to make the upcoming CMS Inter-house Games 2013 even more competitive, all the top 30 – 40 players of each game tournament in 2011 have been re-distributed as fairly as possible amongst the 8 Houses.

Prizes shall be presented at the final round of each game. However, the Champion's Trophy/Prizes for the Over-All Champion/winning houses shall be presented at the Games' Closing Ceremony, i.e. immediately after the Football Final Match, tentatively scheduled on 23 November 2013. The Over-All Champion's Trophy 2011 held by White House is for all teams/houses to grab in 2013!!

Official Launching of the CMS Inter-house Games 2013 will take place on Saturday, 22 June 2013 by both the Group Executive Director, Datuk Syed Ahmad Alwee Alsree and Group Managing Director, Dato' Richard Curtis at the State Stadium, Petra Jaya, Kuching. It will be a half-day event whereby each House is expected to gather a minimum of 100 House members to participate in a march-past followed by mass aerobic exercise. Some exciting telematch events for Inter-house participants as well as VIPs are also on the programme.

The actual tournaments will be held on selected Saturdays from May – November (as per the Inter-house Games 2013 Planner below). The games will take a one month break between July/August due to the Fasting Month for our Muslim colleagues.

Each House is advised to form a House Committee (as was previously done in 2011) for your coordination purposes such as:
a) Selection of players for each game
b) Training (schedule/venue, etc)
c) Misc (additional sports equipment, attire)

	GAMES SCHEDULE						
GAMES	Futsal	Badminton	Football	Bowling	Carom	Darts	Table Tennis
DATE	18 May (1st Match) 25 May (Semi Final) 26 October (Final)	8 June (1st & 2nd Match) 15 June (3rd & Quarter Final) 29 June (Semi Final & Final)	14 September (1st Match) 21 September (Quarter Final) 28 September (Semi Final) 23 November (Final)	9 November		16 Novembe	r
VENUE	Conelli Futsal Stadium	Arena Sukan	Jubilee Ground	Riverside Superbowl	Tu	nku Putra Sch	nool
COORDINATORS	Azyzy Ahmad     Pili Nerose     Asreena     Ngadimin	<ul><li>Jason Chen</li><li>Musa Buang</li><li>Sahil Singh Dev</li></ul>	Chai Chen Liang     Adam Aman     Bangit Grusin	Zahl Rawl     Eleanor Anne     Catriena Peter	Elain     Teo     Azlan     Hasan     Sylvester     Ngilo	Esther     Ambin     Beatrice     Bity     Maclaine     Martin	Oliver Seli     Asreena     Ngadimin



Chief Games Coordinator	Dennis Bong	CMS HQ	016-2031278	dennisb@cmsb.com.my	
Football	Chai Chien Liang	CMS HQ	013-8025123	chaicl@cmsb.com.my	
Futsal	Azyzy Ahmad	TPS	019-8178195	azyzym@tps.edu.my	
Bowling	Zaini Rawi	PPES Works		zainir@works.cmsb.com.my	
Badminton	Jason Chen	CMS Property	016-8821163	jasoncks@hq.cmsb.com.my	
Table Tennis	Oliver Seli	CMS HQ	014-3906630	olivers@cmsb.com.my	
Carom	Azlan Hassan	CMS HQ		azlan@cmsb.com.my	
Darts	Esther Ambin	CMS HQ		esther@hq.cmsb.com.my	
Health Run	Shirly Ann	CMS HQ		shirlyac@hq.cmsb.com.my	



# Tunku Putra School SWIMMING GALA

All students, teachers and parents gathered at Stampark Swimming Pool in Kuching on the morning of Friday, 22 March 2013, to celebrate their annual swimming competition.

Students from kindergarten, through to primary and secondary level competed through their House teams, resulting in an overall winning Yellow House.

This event allows the school community to participate and support the tradition that all students swim regularly at Tunku Putra School.

Meanwhile, Benjamin Hopkins (International Primary Year 3 student) won Gold for the Breast Stroke category.



Evan Yii (International Secondary Year 9 student) won Gold medals in the 50m Freestyle and Silver medal in the 50m Backstroke categories. He went further to win the Silver medal in the  $4 \times 20m$  Relay and Bronze in the  $4 \times 50m$  Freestyle categories.



# CMS Total Wellness Programme

The Construction Materials & Trading Division organised its first Total Wellness Run in conjunction with World Health Day on 7 April 2013. The Biggest Weight Loser Campaign is also part of the programme to instill healthy habits amongst the staff.

CMS Clinker Employee Total Wellness Programme continues

Year 2013, CMS
Clinker continues its
Employee Total Wellness
Progamme. Their first
session for year 2013
took place on 4 – 5 April
2013.

12 Quens for for

# DBKU Regatta BandarayaKu draws response from CMS

Fifteen paddlers from CMS Cement, CMS Quarries, CMS Penkuari, CMS Concrete Products, CMS Wires and CMS Roads teamed up to participate in the DBKU Regatta BandarayaKu on 25 February 2013 at the Kuching Waterfront.

Though CMS did not win a prize in the two races participated in, the true spirit of showmanship and perseverance was evident amongst our paddlers who trained hard for this event.

Organised by DBKU, this annual event is aimed to help strengthen communication and interaction among participating individuals and organisations, in addition to promoting the State's tourism sector.

Coordinator for our CMS teams was Ms Veronica Benita.







# **CONELI**Futbol Competition

CMS staff participated in the Men's and Ladies' Futbol competition organised by Coneli at The Spring on 31 March 2013.

In the Men's Category (Corporate Team) CMS won 4-3 playing against Rasa Sayang Fc. (The Spring Management) while our CMS ladies won 1-0 against The Spring Management (Group 3) in the final match. CMS Boleh!



# Impassable floods along Tanjung KidurongSuai-Bakam Road, Bintulu 11-12 January 2013

Flood between KM 26 and KM38 along TKSB at Bintulu on 11
Jan 2013.



Following the serious incident of impassable floods at KM 38 Tanjong Kidurong Suai Bakam Road in Bintulu on 11 and 12 January 2013, CMS Roads crew in the Northern Region sprang to action swiftly.

The flood caused the road section to became impassable to all kinds of vehicles for about 2 days. Our CMS Roads' crew were stationed at site around the clock to assist and alert the road users.



### Road collapse at Jalan Lundu-Sempadi, Kuching

25 January 2013

Our crew from Federal Road Maintenance unit of PPES Works (Sarawak) sprang into action upon being informed that a landslide had occurred at the Kuching Polytechnic Access Road in Kuching. The landslide damaged more than 80m by 4m of tarmac along the outer rim due to heavy rainfall in the few weeks prior to the incident.

With the aid of the police, the crew helped to divert traffic while a temporary road diversion was being built on the inner side of the affected road. CMS Roads' crew were also deployed as they were the fastest resources available. Barricades and warning signages were immediately installed and the road was fully passable to traffic within a week with two-way traffic flow.

Kudos to the great effort by Construction & Road Maintenance crew for their quick action!





## CMS ADOPT-A-MOSQUE PROGRAMME

March 2013



Mooted in 2002 with a mission to assist the community in building family values, the idea is to assist a surau or mosque pay its monthly utility expenses. To-date, CMS looks after 65 surau and mosques, both in urban and rural areas throughout Sarawak.

In 2013, CMS made a one-off total donation of RM117,000 spread amongst 65 mosques and suraus of which Kuching (23), Kota Samarahan (9), Sarikei (4), Bintangor (1), Sibu (6), Miri (10) and Bintulu (11) and Betong (1) each received RM1,800 as CMS' contribution to their monthly utility bills.





in CMS Jain

# Jaya Front gives back to the local community

In conjunction with its Annual Dinner celebration on 20 February 2013, Jaya Front Management & Services Sdn Bhd (JF), donated a total of RM243,000 to various Penan and Chinese schools located in Long Benali, Pengaran, and Long Lellang in Sarawak.

Its Group Chairman, Mr Ng Boon Teck and Group Managing Director, Mr Lim Bong Guan also made separate personal contributions to the schools.

JF is the facility operator engaged by Samalaju Property Development to manage the Samalaju Workers' Lodge.



# Appreciation dinner for Chiyoda



Samalaju Property Development's CEO, Dato Isaac Lugun presenting a gift to Kubo-san

Samalaju Property Development (SPD) organised an appreciation dinner in honour of the outgoing Chiyoda Management, namely Kono-san (Project Manager), Kubo-san (Deputy Business Manager) and Toyoshima-san (Deputy Business Manager) at the Samalaju Workers' Lodge on 12 April 2013. All the three executives were the pioneers for the Tokuyama construction project and together with SPD, were among the first companies to set up plant in Samalaju Industrial Park.

Their advice and guidance had helped SPD establish a world class construction workers accommodation facility on a green field site. SPD will continue to work closely with Chiyoda to ensure the accommodation needs of the construction workers are well taken care of for the remainder of their construction project.





## CMS Cement Bintulu blood donation 23 January 2013







# CNY dinner for children of Salvation Army Home

10 February 2013

Since the Salvation Army Children Home's kitchen was closed over the Chinese New Year celebration, Susan Chin, Amy Tan and Patricia King happily organised a CNY dinner for the twenty children who did not have a home to return to for the CNY festive break.

Ourch's Jan-Apr 17



# CMS Cement employees donate to longhouse residents

13 February 2013

It was a dark moment for the 20 occupants of Rumah Chendang Andrew, Sg Antu, Krian, when their longhouse was destroyed in a fire, rendering them homeless. Realising the hardship and great loss faced by the victims, employees from CMS Cement Kuching immediately initiated a donation drive among themselves to collect used cloths and cash. The cash was later used to purchase food such as rice, sugar, tea, biscuits, cordial and instant noodles. A total of 22 boxes of used cloths and RM450 of cash were donated.









# Keep the spirit of volunteerism alive

CMS employees joined the huge crowd for the aerobic session at Kuching Integrated Recreational Centre (KIRC) on 3 February 2013, in conjunction with the launch of "**My Beautiful Malaysia**" programme in Kuching by YAB Pehin Sri Abdul Taib Mahmud.

The programme was held to kick start the **Year of Volunteerism 2013**, aimed at promoting the work-party (gotong-royong) culture and charity works throughout the nation.



Runners let loose packets of coloured powder before the run



CMS' Colour Rush runners covered in coloured powder

## We ran for a cause with

24 February 2013

For the very first time in Kuching, in conjunction with the International Childhood Cancer Day 2013, a Colour Rush run was organised for children with cancer.

Regular runners can agree on one thing when it comes the 'The Colour Rush' – it was unheard of for them to be covered from head to toe in a rainbow of colours, having arrived in the standard white t-shirt, which rapidly became a mess of colours once the powder colour bombs were distributed! The colour comes in the form of edible powder, representing hope, faith, and strength for these children.

Over 60 runners and walkers from CMS participated and by the end of the run, everyone was covered in colourful powder!

It certainly was more colourful than the usual runs!





2 March 2013



# CMS Cement staff repairs access road near

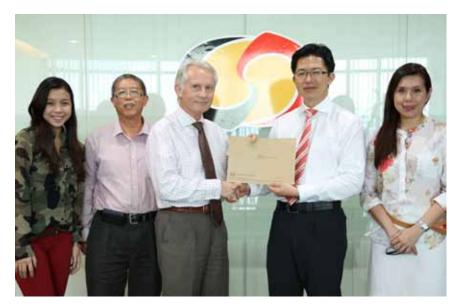
# Pending plant

16 February 2013





The road is smoother now, thanks to the 50-odd volunteers from CMS Cement Sdn Bhd and CMS Concrete Products Sdn Bhd who joined forces to help repair the access road leading to the squatter area adjacent to CMS Cement Pending plant.



# CMS SPONSORS SARAWAK SQUASH JUNIOR DEVELOPMENT PROGRAMME



At simple a cheque presentation ceremony held on 12 April 2013 at Wisma Mahmud, Group Managing Director, Dato' Richard Curtis handed over a donation of RM38,888 to Mr Robert Lau, Chairman of the Squash Racquets Association Sarawak (SRAS), witnessed by its committee members.

CMS is keen on promoting positive programmes for the betterment of youths, reaching out to many more junior players across Sarawak through the CMS Squash Star Search clinics held in Bau, Kuching, Sibu and Miri.

This is the fourth consecutive year that CMS is sponsoring the programme.

# TPS students donate to the LESS FORTUNATE



Pictured are some of the Prefects in front of the hampers bound for families identified by Meeting Needs as deserving of the Chinese New Year gesture.

On Friday, 1 February 2013, Tunku Putra School students had two reasons to celebrate. In their Assembly, the newly elected Prefects received certificates which marked their successful passage through a residential Leadership Training Course and the whole School witnessed the remarkable food donations the TPS community had provided for distribution to the less fortunate via the charitable organization 'Meeting Needs'.



### An Introduction to Yammer

### What is Yammer?

- · Yammer is a communication tool for organisations
- · You post messages and respond to your colleagues' messages
- You see messages from the people, groups, and tags that you follow
- Yammer networks are private. A valid company email address is required to join. For example, members of the YourCorp network need an @yourcorp.com email address.

### Why Should I Use Yammer?

- It makes you more productive and connected to your colleagues
- You can ask questions and quickly get answers from experts within your company
- It saves you time, reducing your email burden by as much as 60%. Yammer messages are faster, shorter, and less formal than email
- You can find valuable information by searching a complete archive of your organisation's Yammer messages
- You can stay connected to your organization when you're on the go – right from your mobile device
- It makes your company feel smaller and allows good ideas to come from anywhere
- It helps you discover co-workers, expertise, and information that would otherwise be lost

### How Can I Use Yammer?

- Post messages to your colleagues: ask or answer questions, start discussions, and let people know what youre working on
- Send private messages to specific colleagues
- Join and create groups, which allow you to post to a more targeted audience
- Create a profile for your colleagues to see
- Share files by attaching them to messages
- Stay connected: you can use Yammer from your desktop, your web browser, or your mobile device of choice

## So what does CMSB hope to achieve?

1. The first objective is a compelling cost argument. Providing email for the company requires an investment in software, hardware and more significantly bandwidth. This is much more expensive in Sarawak and across Malaysia than anywhere else in Southeast asia.

As companies grow their data grows with them, this forces us to budget for more servers every 3 years. The budget set aside for this year is RM100,000. This includes software for anti-spam protection and does not include the cost of training IT engineers to support the email system. Typically 300 man-hours go into supporting this activity every month.

That's a lot of money spent on a technology that hasn't been upgraded since 1971. And as CMSB grows, the volume of data sent via email increases. And as this goes up, the company needs to expand its data storage, both locally and at its offsite facilities. Servers need to be uprated to manage the growing data and it all gets stored away in silos, providing huge challenges for data mining. When information gets stored away like that, unless its easily retrievable its all wasted knowledge, in order to retrieve it, employees waste money just printing them out and we just end up with more challenges.

When you use a solution like Yammer, you bypass the need to create a dedicated email and storage solution. You avoid having to spend money unnecessarily printing paper, purchasing expensive data mining technologies and investing in more hardware and software. The cost per employee is fixed for a period of two years. However, a mindset change needs to be adopted where people need to question whether there is a better way of doing things.

Already we are seeing small changes happening from the early users of Yammer. Groups are being formed, workplaces are being created and files are being shared and viewed without the need of being downloaded. Fewer email attachments need to be sent out since they are all accessible from one place. Employees can still send each other messages, but now there is no need to scale data storage costs, since Yammer is a cloud service. Knowledge gets saved and anyone who needs access to this knowledge can wherever they are.



#### INFORMATION TECHNOLOGY

All this data resides within the company and does not leave the company unless prior permissions are assigned. This ensures that data movement is more accurately tracked. Team leaders can now more effectively control the movement of data and be held accountable.

Whats more significant is that this gets done with creative collaboration.

2. Currently we have enough data stored on our servers to fill two Wisma Mahmud buildings up with paper. That's a lot of knowledge that's wrapped up and it would cost us a fortune just to data mine it so that the knowledge can be used.

Companies that use email face the common challenge of harnessing information, and many have turned to expensive data management systems to handle it. You either use the data or waste it. Currently we are wasting it, and a data management system is not a cost-effective solution.

Using a collaboration system to reinforce an email system also allows us to form more effective connections with our external parties/vendors and investor relations groups, at no extra cost to ourselves. We can lock in external parties to communicate and collaborate.

When we work with external agencies we can invite them into a separate external network and create a competitive advantage over other companies in Malaysia as we tie them down into an intricate network that takes time to replicate.

Clients, consultants and vendors can then share files that we frequently email out, saving staff time to do other more productive work.

One of the fundamental objectives of using Yammer is to save our employees time and effort to find and share information. Making information more easily accessible will give us a significant advantage in other areas.

3. Preemptive Action vs Reaction. The goal of any leadership in companies is to foster the growth of more leaders. Having a platform that allows employees to collaborate together opens up possibilities.

We hope to see more employees step up and provide ideas and make decisive contributions. For example, an employee can see a dangerous road that needs urgent repair, he takes a picture of it and it gets put on Yammer. An employee of CMS Roads can then take that update and put it in a closed network with JKR. This allows our clients to appreciate the reaction time of our employees.

There are many other examples where we can see this happening. Instead of reacting to things, we will be able to empower employees to reach out and make a difference.

Article contributed by Abdul Rashid Daljit, Head of Group Information Technology Division.

4. Increasing employee engagement is one of the other objectives of using Yammer. It will allow us to keep in touch via groups with people spread out across the group. The goal is to replace the static intranet with a solution that is more interactive and engaging for employees,

Currently the intranet gets less than 2 hits a week, 1 week after Yammer went up with an initial 50 users it produced more than 1000 hits a day. Employees are now using the new intranet to work together. Already groups are forming for CSR activities, CMS Sports activities and work projects.

5. We have 2000 employees across the group. The individual skillset is distributed across Sarawak, using a collaboration solution allows us to get everyone connected without having to spend so much money calling for physical meetings. Human Resource training files can now be hosted and viewed by anyone across the group. People can post queries on an issue and get an answer from someone else in another state.

This will allow us to crowd-source a solution, now you have access to the whole group to ask a question, and you do it all from a solution that looks like "Facebook".



